

**2021** Laporan Statistik  
*Statistic Report*



# **Mengelola Tantangan, Memastikan Masa Depan**

*Managing Challenges, Ensuring the Future*

## IKHTISAR KINERJA

### Performance Highlights



**Pertumbuhan Pendapatan**  
Revenue Growth

**9,59%**



**Pertumbuhan Laba Tahun Berjalan**  
Profit for the Year Growth

**29,17%**



**Pertumbuhan Pelanggan Baru**  
New Customer Growth

**88,24%**



**Tingkat Kesehatan Perusahaan**  
Company Soundness Level

**"AAA"** dengan nilai  
with score of **98,28**



**Indeks Rata-rata Kepuasan Pelanggan**  
Customer Satisfaction Average Index

**74,20%**



## IKHTISAR KEUANGAN

### Financial Highlights

#### Lab a (Rugi) dan Penghasilan Komprehensif Lainnya

#### Profit (Loss) and Other Comprehensive Income

(dalam jutaan Rupiah/in million Rupiah)

Uraian	2021	2020	2019	2018	2017	Description
Pendapatan	3.033.200	2.767.679	2.513.910	2.073.318	1.696.226	Revenue
Beban Pokok Pendapatan	(2.755.481)	(2.558.205)	(2.225.980)	(1.821.999)	(1.487.314)	Cost of Revenue
Beban Usaha	(94.923)	(57.296)	(43.010)	(56.618)	(49.566)	Operating Expenses
Lab a Sebelum Pajak	182.795	152.178	244.920	194.701	159.346	Profit before Tax
Beban Pajak Penghasilan	(44.337)	(44.983)	(65.598)	(56.020)	(36.875)	Income Tax Expense
Lab a Tahun Berjalan	138.554	107.195	179.322	138.681	122.471	Profit for the Year
Lab a Tahun Berjalan yang Dapat Diatribusikan Kepada: Profit for the Year Attributable to:						
Pemilik Entitas Induk	136.272	104.939	177.350	135.254	117.145	Owners of the Parent Entity
Kepentingan Non-Pengendali	2.187	2.256	1.972	3.427	5.326	Non-Controlling Interests
Jumlah Penghasilan Komprehensif Tahun Berjalan yang Dapat Diatribusikan Kepada: Total Comprehensive Income for the Year Attributable to:						
Pemilik Entitas Induk	136.368	125.438	171.273	129.827	126.183	Owners of the Parent Entity
Kepentingan Non-Pengendali	2.187	2.256	1.972	3.427	5.326	Non-Controlling Interests
Total Penghasilan Komprehensif Tahun Berjalan	138.554	127.694	173.245	133.254	131.509	Total Comprehensive Income for the Year

#### Pendapatan | Revenue

(dalam jutaan Rupiah/in million Rupiah)



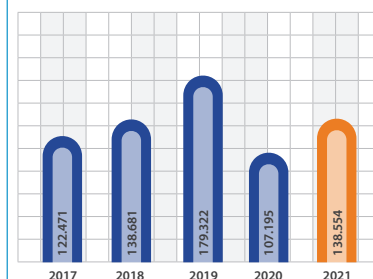
#### Lab a Sebelum Pajak | Profit Before Tax

(dalam jutaan Rupiah/in million Rupiah)



#### Lab a Tahun Berjalan | Profit for the Year

(dalam jutaan Rupiah/in million Rupiah)

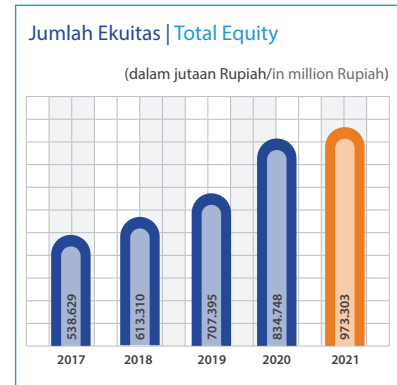


## Posisi Keuangan

## Financial Position

(dalam jutaan Rupiah/in million Rupiah)

Uraian	2021	2020	2019	2018	2017	Description
Aset Lancar	974.674	865.803	831.622	715.865	637.767	Current Assets
Aset Tidak Lancar	411.816	342.492	135.361	109.041	80.726	Non-Current Assets
Jumlah Aset	1.386.490	1.208.295	966.983	824.906	718.493	Total Assets
Liabilitas Jangka Pendek	275.173	205.244	97.663	93.214	89.129	Current Liabilities
Liabilitas Jangka Panjang	138.014	168.303	161.925	118.382	90.735	Non-Current Liabilities
Jumlah Liabilitas	413.187	373.547	259.588	211.596	179.864	Total Liabilities
Jumlah Ekuitas	973.303	834.748	707.395	613.310	538.629	Total Equity
Total Liabilitas dan Ekuitas	1.386.490	1.208.295	966.983	824.906	718.493	Total Liabilities and Equity
Investasi pada Entitas Asosiasi dan Ventura Bersama	54.529	49.808	48.888	47.476	42.698	Investment Associates and Joint Ventures





## Arus Kas

## Cash Flow

(dalam jutaan Rupiah/in million Rupiah)

Uraian	2021	2020	2019	2018	2017	Description
Arus Kas dari Aktivitas Operasi	243.140	274.750	24.399	162.156	42.445	Cash Flows from Operating Activities
Arus Kas dari Aktivitas Investasi	(28.853)	17.897	(23.185)	(26.788)	(1.598)	Cash Flows from Investing Activities
Arus Kas dari Aktivitas Pendanaan	(78.936)	(52.608)	(79.160)	(58.576)	(212)	Cash Flows from Financing Activities
Kenaikan Bersih Kas dan Setara Kas	135.351	240.039	(77.947)	76.795	40.635	Net Increase in Cash and Cash Equivalents
Kas dan Setara Kas Awal Tahun	545.637	305.598	383.545	306.750	266.115	Cash and Cash Equivalents at the Beginning of the Year
Kas dan Setara Kas Akhir Tahun	680.988	545.637	305.598	383.545	206.750	Cash and Cash Equivalents at the End of Year

## Rasio Keuangan Utama

## Key Financial Ratio

(dalam persentase kecuali dinyatakan lain/in percentage unless otherwise stated)

Uraian	2021	2020	2019	2018	2017	Description
Rasio Beban Pokok Pendapatan (%)	90,84	92,43	88,55	87,88	87,68	Cost of Revenue Ratio (%)
Rasio Operasi (%)	93,97	94,50	90,26	90,61	90,61	Operating Ratio (%)
Rasio Kas (Kali)	2,47	2,66	3,13	4,11	3,44	Cash Ratio (Times)
Rasio Lancar (Kali)	3,54	4,22	8,23	7,68	7,16	Current Ratio (Times)
Rasio Utang terhadap Aset (%)	29,80	30,92	26,85	25,65	25,03	Debt to Asset Ratio (%)
Rasio Utang terhadap Modal (%)	42,45	44,75	36,70	34,50	33,39	Debt to Equity Ratio (%)
Marjin EBITDA (%)	10,40	8,45	9,86	9,42	9,19	EBITDA Margin (%)
Marjin Operasi (%)	6,03	5,50	9,74	9,36	9,41	Operation Margin (%)
Marjin Bersih (%)	4,56	3,87	7,13	6,69	7,22	Net Margin (%)
Tingkat Pengembalian Aset (%)	9,99	8,87	18,54	16,81	17,05	Return on Assets (%)
Tingkat Pengembalian Modal (%)	14,23	12,84	22,74	24,94	22,74	Return on Equity (%)
Umur Piutang (Hari)	36	47	45	40	38	Collection Period (Day)

## IKHTISAR OPERASIONAL

### Operational Highlights

(dalam jutaan Rupiah/in million Rupiah)

Uraian	2021	2020	2019	2018	2017	Description
Pendapatan Operasi dan Pemeliharaan						Operation and Maintenance Revenue
Pelayanan Jasa Teknik	1.673.627	1.588.979	1.538.022	1.321.188	1.086.278	Technical Services
Pelayanan Jasa Non Teknik	742.534	629.060	500.280	463.358	208.047	Non-Technical Services
Pendapatan Lainnya	617.039	549.640	475.608	288.772	401.901	Other Revenues
Jumlah	3.033.200	2.767.679	2.513.910	2.073.318	1.696.226	Total



### Jumlah Pelanggan Baru

### Total New Customers

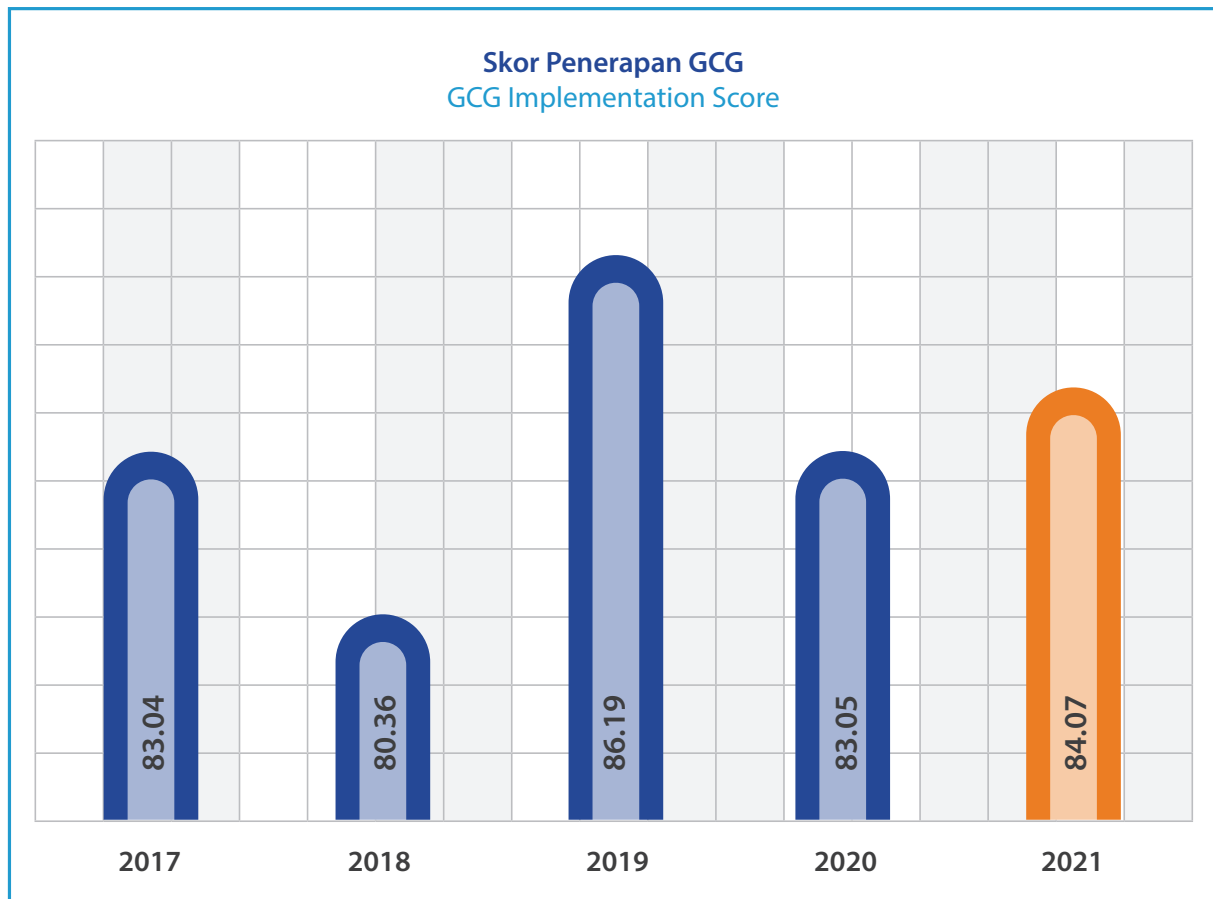
(dalam jutaan Rupiah/in million Rupiah)

Uraian	2021	2020	2019	2018	2017	Description
Bidang Distribusi	30	11	10	10	9	Distribution
Bidang Transmisi	2	6	5	2	1	Transmission
Jumlah	32	17	15	12	10	Total



## Penilaian Penerapan GCG

## GCG Implementation Assessment



## IKHTISAR SAHAM

### Stock Highlights

Hingga akhir tahun 2021, HP tidak melakukan perdagangan saham sehingga tidak ada informasi terkait dengan jumlah saham yang beredar, kapitalisasi pasar, harga saham tertinggi, harga saham terendah dan harga saham penutupan serta volume saham yang diperdagangkan.

HP did not exchange shares until the end of 2021, thus there is no information on the number of outstanding shares, market capitalization, greatest and lowest share prices, and closing share prices, as well as the volume of shares traded.

## IKHTISAR EFEK LAINNYA

### Other Securities Highlights

Hingga 31 Desember 2021, HP tidak menerbitkan obligasi, sukuk dan obligasi konversi sehingga tidak ada informasi terkait dengan jumlah obligasi/sukuk obligasi konversi yang beredar, tingkat bunga/imbalan, tanggal jatuh tempo dan peringkat obligasi/sukuk.

HP did not issue bonds, sukuk, or convertible bonds as of December 31, 2021, and therefore there is no information on the quantity of outstanding bonds/sukuk/convertible bonds, interest/yield rates, maturity dates, or rating of bonds/sukuk.







## SERTIFIKASI Certification

### Sertifikat Sistem Manajemen Mutu

### Quality Management System Certificate



Bidang Sertifikasi Certification Field	SNI ISO 9001:2015
Lembaga (yang memberikan) Institution (which provided)	LMK certification
Tahun Perolehan Obtaining Year	2020
Masa Belaku Hingga Validity Period	2023

### Sertifikasi SMK3

### SMK3 Certification

Unit Unit	Target Waktu Deadline	Proses Penilaian Assessment Process	Hasil Result
Region 1	Semester I 2021	Selesai 19 s.d 21 Mei 2021 Completed May 19-21, 2021	85,94% / Memuaskan 85,94% / Satisfactory
Region 2	Semester I 2021	Selesai 19 s.d 21 Mei 2021 Completed May 19-21, 2021	85,94% / Memuaskan 85,94% / Satisfactory
Region 3	Semester I 2021	Selesai 19 s.d 21 Mei 2021 Completed May 19-21, 2021	89,05% / Memuaskan 89,05% / Satisfactory
Region 4	Semester II 2021	Jadwal 14 s.d 17 Des 2021 Scheduled Dec 14-17, 2021	90,62% / Memuaskan 90,62% / Satisfactory
Region 5	Semester II 2021	Selesai 21 s.d 24 Sep 2021 Completed Sept 21-24, 2021	92,19% / Memuaskan 92,19% / Satisfactory
Region 6	Semester II 2021	Jadwal 21 s.d 23 Des 2021 Scheduled Dec 21-23, 2021	87,50% / Memuaskan 87,50% / Satisfactory
Region 7	Semester II 2021	Selesai 07 s.d 10 Sep 2021 Completed Sept 7-10, 2021	85,93% / Memuaskan 85,93% / Satisfactory