



**DRIVING INNOVATIVE
AND DELIVERING
GROWTH**

Mendorong Inovasi dan Bertumbuh

Ikhtisar Kinerja

Performance Highlights

Pertumbuhan Pendapatan

Revenue Growth

10,6%

Rp3.353.318

(juta Rupiah |million Rupiah)



2020

Rp2.767.679

2021

Rp3.033.200

(juta Rupiah |million Rupiah)

Pertumbuhan Laba Bruto

Gross Profit Growth

0,88%

Rp159.357

(juta Rupiah |million Rupiah)



2020

Rp152.178

2021

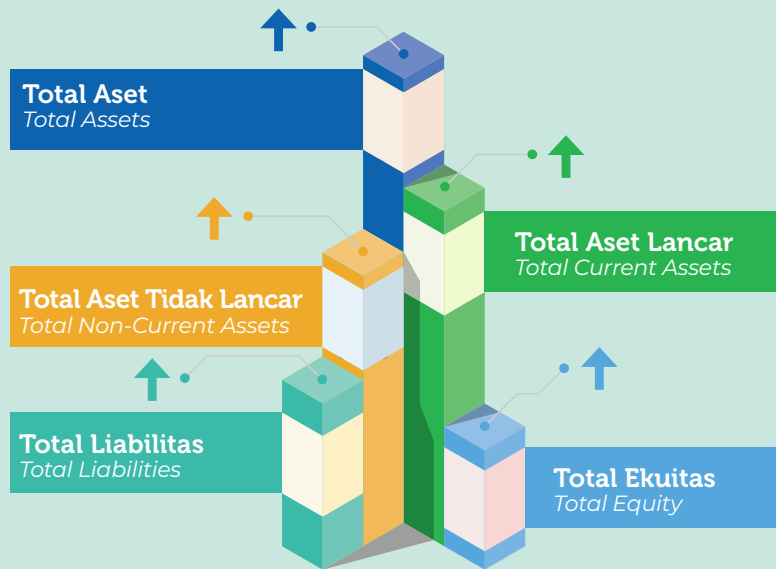
Rp182.795

(juta Rupiah |million Rupiah)



Tingkat Kesehatan Perusahaan

Company Soundness Level



"AAA"

dengan nilai
with score of

101,81



**Indeks Rata-rata
Kepuasan
Pelanggan**
*Customer Satisfaction Average
Index*

81,94%

2020

71,54%

2021

74,20%

Ikhtisar Keuangan

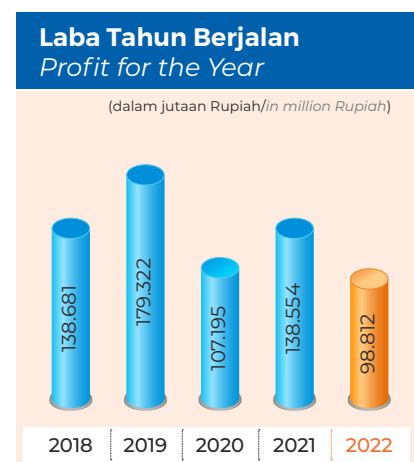
Financial Highlights

Laba (Rugi) dan Penghasilan Komprehensif Lainnya

Profit (Loss) and Other Comprehensive Income

(dalam jutaan Rupiah/in million Rupiah)

Uraian	2022	2021	2020	2019	2018	Description
Pendapatan	3.353.318	3.033.200	2.767.679	2.513.910	2.073.318	Revenue
Beban Pokok Pendapatan	(3.073.146)	(2.755.481)	(2.558.205)	(2.225.980)	(1.821.999)	Cost of Revenue
Beban Usaha	(120.815)	(94.923)	(57.296)	(43.010)	(56.618)	Operating Expenses
Laba Sebelum Pajak	159.357	182.795	152.178	244.920	194.701	Profit before Tax
Beban Pajak Penghasilan	(60.545)	(44.337)	(44.983)	(65.598)	(56.020)	Income Tax Expense
Laba Tahun Berjalan	98.812	138.554	107.195	179.322	138.681	Profit for the Year
Laba Tahun Berjalan yang Dapat Diatribusikan Kepada: <i>Profit for the Year Attributable to:</i>						
Pemilik Entitas Induk	96.196	136.272	104.939	177.350	135.254	Owners of the Parent Entity
Kepentingan Non-Pengendali	2.616	2.187	2.256	1.972	3.427	Non-Controlling Interests
Jumlah Penghasilan Komprehensif Tahun Berjalan yang Dapat Diatribusikan Kepada: <i>Total Comprehensive Income for the Year Attributable to:</i>						
Pemilik Entitas Induk	97.806	136.368	125.438	171.273	129.827	Owners of the Parent Entity
Kepentingan Non-Pengendali	2.616	2.187	2.256	1.972	3.427	Non-Controlling Interests
Total Penghasilan Komprehensif Tahun Berjalan	100.422	138.555	127.694	173.245	133.254	Total Comprehensive Income for the Year

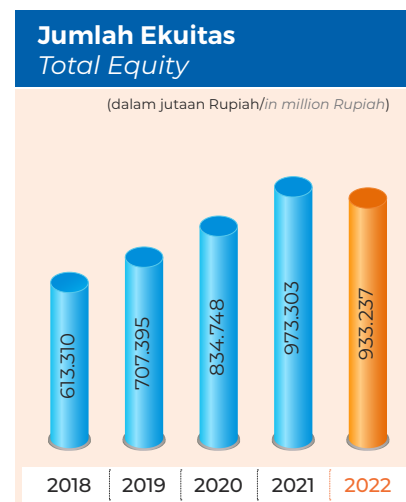
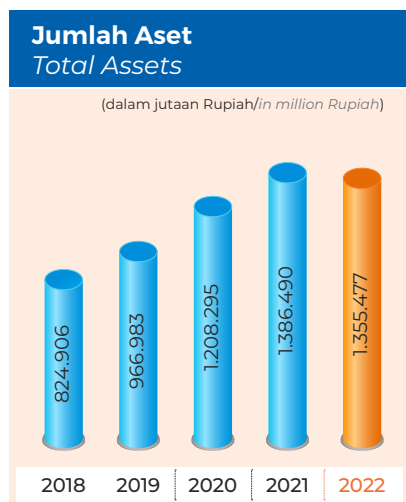




Posisi Keuangan Financial Position

(dalam jutaan Rupiah/in million Rupiah)

Uraian	2022	2021	2020	2019	2018	Description
Aset Lancar	994.064	974.674	865.803	831.622	715.865	Current Assets
Aset Tidak Lancar	361.413	411.816	342.492	135.361	109.041	Non-Current Assets
Jumlah Aset	1.355.477	1.386.490	1.208.295	966.983	824.906	Total Assets
Liabilitas Jangka Pendek	329.856	275.173	205.244	97.663	93.214	Current Liabilities
Liabilitas Jangka Panjang	92.384	138.014	168.303	161.925	118.382	Non-Current Liabilities
Jumlah Liabilitas	422.240	413.187	373.547	259.588	211.596	Total Liabilities
Jumlah Ekuitas	933.237	973.303	834.748	707.395	613.310	Total Equity
Total Liabilitas dan Ekuitas	1.355.477	1.386.490	1.208.295	966.983	824.906	Total Liabilities and Equity
Investasi pada Entitas Asosiasi dan Ventura Bersama	54.716	54.529	49.808	48.888	47.476	Investment Associates and Joint Ventures



Arus Kas

Cash Flow

(dalam jutaan Rupiah/in million Rupiah)

Uraian	2022	2021	2020	2019	2018	Description
Arus Kas dari Aktivitas Operasi	91.401	243.140	274.750	24.399	162.156	Cash Flows from Operating Activities
Arus Kas dari Aktivitas Investasi	(30.231)	(28.853)	17.897	(23.185)	(26.788)	Cash Flows from Investing Activities
Arus Kas dari Aktivitas Pendanaan	(206.468)	(78.936)	(52.608)	(79.160)	(58.576)	Cash Flows from Financing Activities
Kenaikan Bersih Kas dan Setara Kas	(145.298)	135.351	240.039	(77.947)	76.795	Net Increase in Cash and Cash Equivalents
Kas dan Setara Kas Awal Tahun	680.988	545.637	305.598	383.545	306.750	Cash and Cash Equivalents at the Beginning of the Year
Kas dan Setara Kas Akhir Tahun	535.690	680.988	545.637	305.598	383.545	Cash and Cash Equivalents at the End of Year

Rasio Keuangan Utama

Key Financial Ratio

(dalam persentase kecuali dinyatakan lain/in percentage unless otherwise stated)

Uraian	2022	2021	2020	2019	2018	Description
Rasio Beban Pokok Pendapatan (%)	90,66	90,84	92,43	88,55	87,88	Cost of Revenue Ratio (%)
Rasio Operasi (%)	94,26	93,97	94,50	90,26	90,61	Operating Ratio (%)
Rasio Kas (Kali)	1,63	2,47	2,66	3,13	4,11	Cash Ratio (Times)
Rasio Lancar (Kali)	3,47	3,54	4,22	8,23	7,68	Current Ratio (Times)
Rasio Utang terhadap Aset (%)	31,15	29,80	30,92	26,85	25,65	Debt to Asset Ratio (%)
Rasio Utang terhadap Modal (%)	45,24	42,45	44,75	36,70	34,50	Debt to Equity Ratio (%)
Marjin EBITDA (%)	8,88	10,40	8,45	9,86	9,42	EBITDA Margin (%)
Marjin Operasi (%)	4,75	6,03	5,50	9,74	9,36	Operation Margin (%)
Marjin Bersih (%)	2,95	4,56	3,87	7,13	6,69	Net Margin (%)
Tingkat Pengembalian Aset (%)	7,29	9,99	8,87	18,54	16,81	Return on Assets (%)
Tingkat Pengembalian Modal (%)	10,59	14,23	12,84	22,74	24,94	Return on Equity (%)
Umur Piutang (Hari)	40	36	47	45	40	Collection Period (Day)

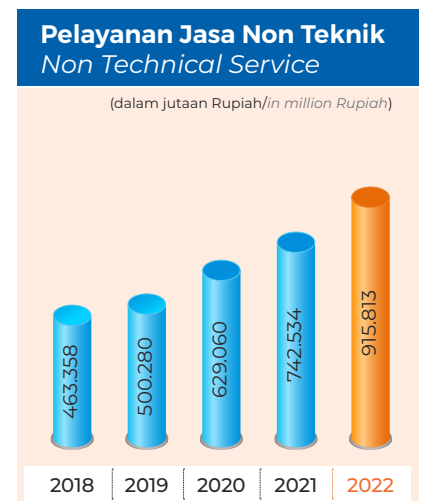


Ikhtisar Operasional

Operational Highlights

(dalam jutaan Rupiah/in million Rupiah)

Uraian	2022	2021	2020	2019	2018	Description
Pendapatan Operasi dan Pemeliharaan						<i>Operation and Maintenance Revenue</i>
Pelayanan Jasa Teknik	1.788.854	1.673.627	1.588.979	1.538.022	1.321.188	<i>Technical Services</i>
Pelayanan Jasa Non Teknik	915.813	742.534	629.060	500.280	463.358	<i>Non-Technical Services</i>
Pendapatan Lainnya	648.651	617.039	549.640	475.608	288.772	<i>Other Revenues</i>
Jumlah	3.353.318	3.033.200	2.767.679	2.513.910	2.073.318	<i>Total</i>



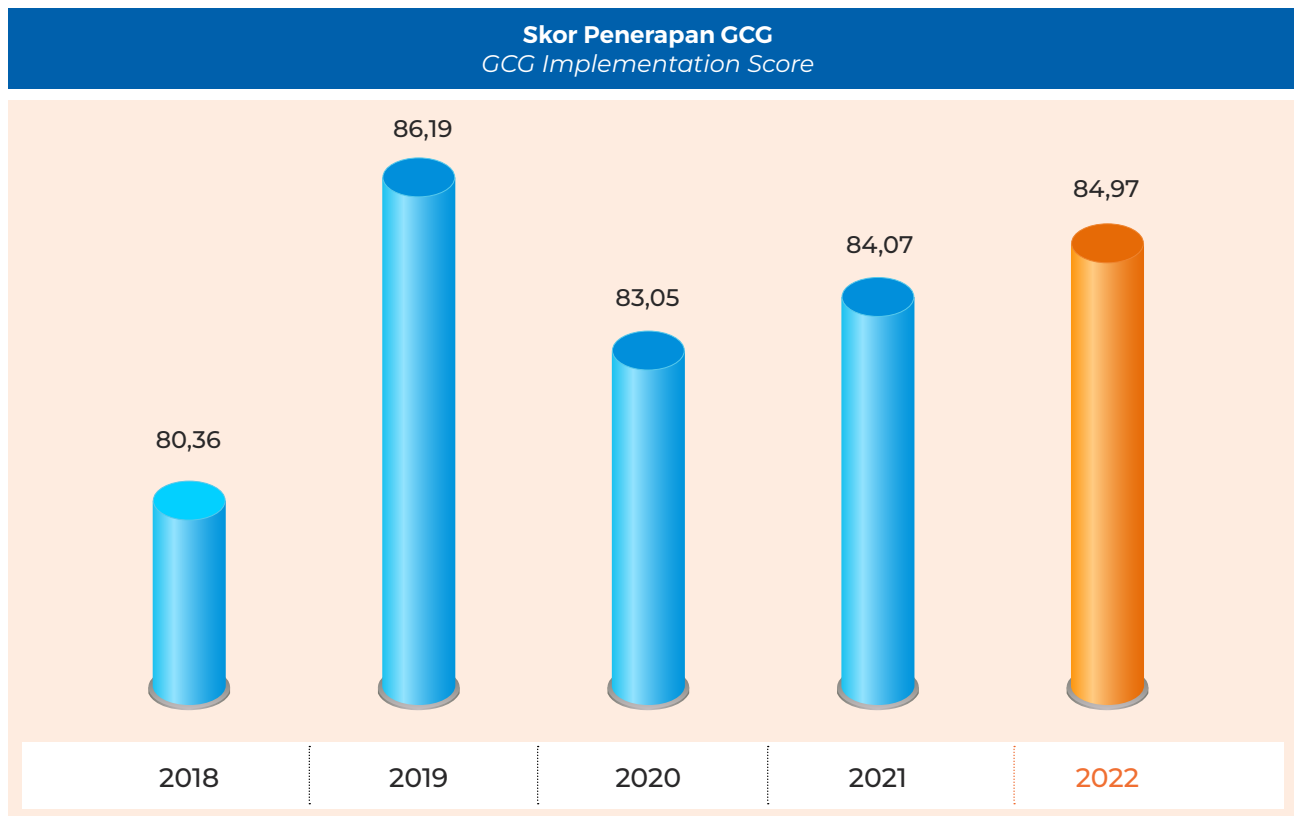
Jumlah Pelanggan Baru

Total New Customers

Uraian	2022	2021	2020	2019	2018	Description
Bidang Distribusi	5	30	11	10	10	<i>Distirbution</i>
Bidang Transmisi	0	2	6	5	2	<i>Transmission</i>
Jumlah	5	32	17	15	12	Total

Penilaian Penerapan GCG

GCG Implementation Assessment





Ikhtisar Saham

Stock Highlights

Hingga akhir tahun 2022, HP tidak melakukan perdagangan saham sehingga tidak ada informasi terkait dengan jumlah saham yang beredar, kapitalisasi pasar, harga saham tertinggi, harga saham terendah dan harga saham penutupan serta volume saham yang diperdagangkan.

HP did not exchange shares until the end of 2022, thus there is no information on the number of outstanding shares, market capitalization, greatest and lowest share prices, and closing share prices, as well as the volume of shares traded.

Ikhtisar Efek Lainnya

Other Securities Highlights

Hingga 31 Desember 2022, HP tidak menerbitkan obligasi, sukuk dan obligasi konversi sehingga tidak ada informasi terkait dengan jumlah obligasi/sukuk obligasi konversi yang beredar, tingkat bunga/imbalan, tanggal jatuh tempo dan peringkat obligasi/sukuk.

HP did not issue bonds, sukuk, or convertible bonds as of December 31, 2022, and therefore there is no information on the quantity of outstanding bonds/sukuk/convertible bonds, interest/yield rates, maturity dates, or rating of bonds/sukuk.